

Dear Valued Distributors;

We would like to inform you about some important changes to Parker compressed air treatment product portfolio. In an effort to be easier to do business with and better support our customer base, we are simplifying our product offering. We expect this change will deliver many benefits to our customers, including increased dryer, filter & parts inventory, shorter lead times and improved product quality. These changes will go in effect starting January 1<sup>st</sup>, 2018 and are described below.

**Filtration:**

We are standardizing on domnick hunter for all cast aluminum in-line filters and carbon steel ASME filters. We are launching a new line of Oil-X Series compressed air filters, and they will be available for purchase in January. This new Oil-X product line will replace all domnick hunter Evo, Airtek JC, Airtek JD Airtek JL, Zander TF/ZF and Zander GL cast aluminum compressed air filter series', which will be obsoleted in 2018.

**Refrigerated Air Dryers:**

Refrigerated air dryers will be Parker branded. Filter packages for models up to 1200 scfm will include the new Oil-X Series cast aluminum compressed air filters. Large capacity, tube and shell refrigerated compressed air dryers will now fall under the Parker Airtek SCP & MSC series. The Variable Speed Drive will be an option on the on all MSC Series dryers 4000 scfm and larger.

**Desiccant Air Dryers:**

All twin tower PSA desiccant dryers will transition to the following Parker Airtek series, as outlined below:

- Airtek TW Series Heatless Dryers (75 – 3000 scfm)
- Airtek TWP Series Heated Dryers (200 – 7500 scfm)
- Airtek TWB Series Blower Purge Dryers (200 – 7500 scfm)
- Airtek OFC Series Oil Field Construction Dryers (15 – 360 scfm)

domnick hunter will still be the supplier of all modular desiccant dryers, as outlined below:

- PNEUDRI Midas Point of Use Desiccant Dryers (3 to 20 scfm)
- PNEUDRI MidiPlus Compressed Air Desiccant Dryers (24 to 176 scfm)
- PNEUDRI MX Heatless Compressed Air Desiccant Dryers (240 - 4800 scfm)

We are pleased to announce that heat-of-compression dryers will be NEW to our desiccant dryer product offering. A brochure can be downloaded by visiting the link specified at the end of this announcement. Please look for some upcoming training seminars for that product line. For additional information or assistance with sizing/quoting, please contact our Applications Engineering team by emailing [FAFquotes@parker.com](mailto:FAFquotes@parker.com).

**Nitrogen Generators:**

All Nitrosourc Nitrogen Generators will continue to be branded domnick hunter. You will also have access to engineered customs from the market leader, for large flow opportunities in Oil & Gas, Processing and other mother markets.

**Other Changes:**

- A more unified product appearance – Parker gray and gold, that will be unified around the world.
- Improved responsiveness, as we are adding team members to our customer service and technical support teams.
- New warranty policy and procedures, including new service time allowances, two-year warranty on most products, extended parts only warranty on major components, and improved labor rates for service certified partners.
- Re-structured sales force with focus on compressor and compressed air treatment knowledge & support.
- More complete product portfolio, including modular desiccant dryers, breathing air purification, heat of compression dryers, process chillers, nitrogen generation systems and engineered customs.

A new price book will be launched in November. A notification will be sent to all Parker CGGC distributors once the new price book is released. To receive a copy of the new price book, please contact your Territory Sales Manager.

This [link](#) will bring you to a landing page that includes all of our NEW product literature, which is available for you to download. A cross reference list, which sums up the below information, can be downloaded to quickly reference any changes that may affect your current Parker product offering.

It is our goal to be your supplier of choice in compressed air and gas filtration and nitrogen generation equipment. Parker has refocused its efforts on simplification, product innovation and customer support – and these changes will allow us to better serve our customers.

Best regards,

Your partners at Parker Hannifin's Industrial Gas Filtration & Generation Division